Service	List Price	Texas DIR Price	Notes
SPOT Managed IT Services - up to 25 User, per user			Includes on-site support, only available to
per month	\$275/user/mo	\$250/user/mo	North Texas local government agencies
SPOT Managed IT Services - 26 to 50 User, per user			Includes on-site support, only available to
per month	\$199/user/mo	\$179/user/mo	North Texas local government agencies
SPOT Managed IT Services - 51 to 100 User, per			Includes on-site support, only available to
<u>user per month</u>	\$169/user/mo	\$149/user/mo	North Texas local government agencies
SPOT Managed IT Services - 101+ Users, per user			Includes on-site support, only available to
per month	\$144/user/mo	\$129/user/mo	North Texas local government agencies
SPOT Managed IT Services - Low Use User, per user			Includes on-site support, only available to
per month	\$99/user/mo	\$89/user/mo	North Texas local government agencies
			Remote services only, available to local
SPOT Remote Managed IT Services - up to 25 User,			government agencies anywhere the Texas DIR
per user per month	\$225/user/mo	\$199/user/mo	contract is valid
			Remote services only, available to local
SPOT Remote Managed IT Services - 26 to 50 User,	41	+.aa./ /	government agencies anywhere the Texas DIR
per user per month	\$159/user/mo	\$139/user/mo	contract is valid
00000			Remote services only, available to local
SPOT Remote Managed IT Services - 51 to 100	44201	4400/	government agencies anywhere the Texas DIR
User, per user per month	\$129/user/mo	\$109/user/mo	contract is valid
CDOT Demosts Managed IT Comises 404 : Hears			Remote services only, available to local
SPOT Remote Managed IT Services - 101+ Users,	¢00//	670//	government agencies anywhere the Texas DIR
per user per month	\$89/user/mo	\$79/user/mo	contract is valid
			Remote services only, available to local
SPOT Remote Help Desk Services - up to 25 User,			-
per user per month	\$109/user/mo	\$99/user/mo	government agencies anywhere the Texas DIR contract is valid
per user per monun	\$109/0261/1110	\$33/user/iii0	Remote services only, available to local
SPOT Remote Help Desk Services - 26 to 50 User,			government agencies anywhere the Texas DIR
·	\$99/user/mo	\$89/user/mo	contract is valid
per user per month	333/user/1110	\$65/user/iii0	Remote services only, available to local
SPOT Remote Help Desk Services - 51 to 100 User,			government agencies anywhere the Texas DIR
•	\$89/user/mo	\$79/user/mo	contract is valid
per user per month	303/USEI/IIIU	\$73/user/1110	COTILI act 15 Vallu

Service	List Price	Texas DIR Price	Notes
			Remote services only, available to local
SPOT Remote Help Desk Services - 101+ Users, per			government agencies anywhere the Texas DIR
user per month	\$79/user/mo	\$69/user/mo	contract is valid
SPOT Managed IT Services Onboarding - up to 25			
User - One-Time Fee	\$4,579	\$3,579	
SPOT Managed IT Services Onboarding - 26 to 50			
User - One-Time Fee	\$7,449	\$5,879	
SPOT Managed IT Services Onboarding - 51 to 100			
User - One-Time Fee	\$9,879	\$7,879	
SPOT Managed IT Services Onboarding - 101+ Users			
- One-Time Fee	\$14,579	\$11,579	
Contract Help Desk Engineer - Level 2 - Higher level			
capabilities, can resolve more issues than a Level 1			
entry level Help Desk engineer. Billed Per Hour.			
Hours exceeding 40 hours worked in a week and			
On-Call After-Hours hours will be billed at a higher			Minimum 1 year term, assumes a full work
rate.	\$150/hr	\$140/hr	week of 40 hours.
			Remote services only, available to local
SPOT Shield Managed Cybersecurity for			government agencies anywhere the Texas DIR
Compliance/Local Government - Up to 25 users	\$59/user/mo	\$54/user/mo	contract is valid
			Remote services only, available to local
SPOT Shield Managed Cybersecurity for		4 4	government agencies anywhere the Texas DIR
Compliance/Local Government - 26 to 50 users	\$59/user/mo	\$46/user/mo	contract is valid
CDOT SILLIAM LOLL III S			Remote services only, available to local
SPOT Shield Managed Cybersecurity for			government agencies anywhere the Texas DIR
Compliance/Local Government - 51 to 100 users	\$59/user/mo	\$38/user/mo	contract is valid
CDCT CL: LLAA			Remote services only, available to local
SPOT Shield Managed Cybersecurity for	450 / /	dan /	government agencies anywhere the Texas DIR
Compliance/Local Government - 101+ users	\$59/user/mo	\$29/user/mo	contract is valid
SPOT Shield Managed Cybersecurity for			
Compliance/Local Government - Up to 25 users	4.4	4.2	
Setup Fee	\$13,500	\$12,500	

Service	List Price	Texas DIR Price	Notes
SPOT Shield Managed Cybersecurity for			
Compliance/Local Government - 26 to 50 users			
Setup Fee	\$17,450	\$16,450	
SPOT Shield Managed Cybersecurity for			
Compliance/Local Government - 51 to 100 users			
Setup Fee	\$23,500	\$22,500	
SPOT Shield Managed Cybersecurity for			
Compliance/Local Government - 101+ users Setup			
<u>Fee</u>	\$32,500	\$30,500	
			Remote services only, available to local
SPOT Shield Breach Protection Portal - Up to 20			government agencies anywhere the Texas DIR
<u>Users - Monthly Subscription</u>	\$59/mo	\$49/mo	contract is valid
			Remote services only, available to local
			government agencies anywhere the Texas DIR
SPOT Shield Breach Protection Portal - 21 - 50 Users	\$79/mo	\$69/mo	contract is valid
			Remote services only, available to local
SPOT Shield Breach Protection Portal - 51 - 100			government agencies anywhere the Texas DIR
<u>Users - Monthly Subscription</u>	\$99/mo	\$89/mo	contract is valid
			Remote services only, available to local
SPOT Shield Breach Protection Portal - 101 - 150			government agencies anywhere the Texas DIR
<u>Users - Monthly Subscription</u>	\$149/mo	\$129/mo	contract is valid
			Remote services only, available to local
SPOT Shield Breach Protection Portal - 151 - 250	4	4 4	government agencies anywhere the Texas DIR
<u>Users - Monthly Subscription</u>	\$199/mo	\$169/mo	contract is valid
			Remote services only, available to local
SPOT Shield Breach Protection Portal - 251 - 500	40.01	4/	government agencies anywhere the Texas DIR
Users - Monthly Subscription	\$249/mo	\$209/mo	contract is valid
SPOT Shield Breach Protection Portal Onboarding -	64.000	64.500	
One-Time Fee	\$1,999	\$1,500	
SDOT Shield Notwork Manitoring, Windows Davies			
SPOT Shield Network Monitoring - Windows Device			
Remote Monitoring & Management, Windows Patching for Servers/PCs, and up to 4 Hrs per			Pomoto convicos only available to local
			Remote services only, available to local
month of Support - Up to 50 Users - Monthly	ć1 000	¢1 400	government agencies anywhere the Texas DIR
<u>Subscription</u>	\$1,999	\$1,499	contract is valid

Service	List Price	Texas DIR Price	Notes
SPOT Shield Network Monitoring - Windows Device			
Remote Monitoring & Management, Windows			
Patching for Servers/PCs, and up to 4 Hrs per			Remote services only, available to local
month of Support - 51 - 100 Users - Monthly			government agencies anywhere the Texas DIR
Subscription	\$2,499	\$1,899	contract is valid
			Remote services only, available to local
SPOT Shield Network Monitoring - Additional			government agencies anywhere the Texas DIR
Windows Devices - Per Device Per Month	\$2/Device/Mo	\$1.5/Device/Mo	contract is valid
SPOT Shield Network Monitoring Onboarding - One-			
Time Fee	\$1,999	\$1,500	
			Remote services only, available to local
SPOT Shield Network Monitoring Powered by Auvik			government agencies anywhere the Texas DIR
- Up to 25 Network Devices, Per	\$499/mo	\$375/mo	contract is valid
SPOT Shield Network Monitoring Powered by Auvik			Remote services only, available to local
- Additional Network Devices - Per Device Per			government agencies anywhere the Texas DIR
<u>Month</u>	\$15/device/mo	\$12.50/device/mo	contract is valid
SPOT Shield Network Monitoring Powered by Auvik			
Onboarding - One-Time Fee	\$1,999	\$1,500	
			Remote services only, available to local
SPOT Shield Disk Encryption Powered by Sophos -			government agencies anywhere the Texas DIR
up to 25 devices - Per Device Per Month	\$7/device/mo	\$6/device/mo	contract is valid
			Remote services only, available to local
SPOT Shield Disk Encryption Powered by Sophos -			government agencies anywhere the Texas DIR
26 to 50 devices - Per Device Per Month	\$7/device/mo	\$5/device/mo	contract is valid
			Remote services only, available to local
SPOT Shield Disk Encryption Powered by Sophos -			government agencies anywhere the Texas DIR
51 to 100 devices - Per Device Per Month	\$7/device/mo	\$4/device/mo	contract is valid
			Remote services only, available to local
SPOT Shield Disk Encryption Powered by Sophos -			government agencies anywhere the Texas DIR
101+ devices - Per Device Per Month	\$7/device/mo	\$3/device/mo	contract is valid
SPOT Disk Encryption Onboarding Per Device - One-			
Time Fee	\$150/device	\$110/device	Bulk discounts available

Service	List Price	Texas DIR Price	Notes
			Remote services only, available to local
SPOT SaaS Discovery powered by Augmentt - Up to			government agencies anywhere the Texas DIR
25 devices - Per Device Per Month	\$6/device/mo	\$5/device/mo	contract is valid
			Remote services only, available to local
SPOT SaaS Discovery powered by Augmentt - 26 to			government agencies anywhere the Texas DIR
50 devices - Per Device Per Month	\$6/device/mo	\$4/device/mo	contract is valid
			Remote services only, available to local
SPOT SaaS Discovery powered by Augmentt - 51 to			government agencies anywhere the Texas DIR
100 devices - Per Device Per Month	\$6/device/mo	\$3/device/mo	contract is valid
			Remote services only, available to local
SPOT SaaS Discovery powered by Augmentt - 101+			government agencies anywhere the Texas DIR
<u>devices - Per Device Per Month</u>	\$6/device/mo	\$2/device/mo	contract is valid
SPOT SaaS Discovery powered by Augmentt			
Onboarding - One-Time Fee	\$750	\$500	
			Remote services only, available to local
Sentinel One Control Endpoint Security - up to 25			government agencies anywhere the Texas DIR
<u>devices - Per Device Per Month</u>	\$8/device/mo	\$7.75/device/mo	contract is valid
			Remote services only, available to local
Sentinel One Control Endpoint Security - 26 to 50			government agencies anywhere the Texas DIR
<u>devices - Per Device Per Month</u>	\$8/device/mo	\$7/device/mo	contract is valid
			Remote services only, available to local
Sentinel One Control Endpoint Security - 51 to 100			government agencies anywhere the Texas DIR
<u>devices - Per Device Per Month</u>	\$8/device/mo	\$6/device/mo	contract is valid
			Remote services only, available to local
Sentinel One Control Endpoint Security - 101+			government agencies anywhere the Texas DIR
devices - Per Device Per Month	\$8/device/mo	\$5/device/mo	contract is valid
Sentinel One Endpoint Security Onboarding - One-	4	4	
Time Fee	\$1,999	\$1,500	
CROT DULL I AND I COST DULL D			Remote services only, available to local
SPOT Protect Microsoft 365 Backup Powered by	A7.1	461	government agencies anywhere the Texas DIR
<u>Datto - up to 25 users - Per User Per Month</u>	\$7/user/mo	\$6/user/mo	contract is valid
CROT DULL I AND I COST DULL D			Remote services only, available to local
SPOT Protect Microsoft 365 Backup Powered by	4-1	4-0-/	government agencies anywhere the Texas DIR
<u>Datto - 26 to 50 users - Per User Per Month</u>	\$7/user/mo	\$5.25/user/mo	contract is valid

Service	List Price	Texas DIR Price	Notes
			Remote services only, available to local
SPOT Protect Microsoft 365 Backup Powered by			government agencies anywhere the Texas DIR
Datto - 51 to 100 users - Per User Per Month	\$7/user/mo	\$4.50/user/mo	contract is valid
			Remote services only, available to local
SPOT Protect Microsoft 365 Backup Powered by			government agencies anywhere the Texas DIR
Datto - 101+ users - Per User Per Month	\$7/user/mo	\$3.75/user/mo	contract is valid
SPOT Protect Microsoft 365 Backup Onboarding -			
One-Time Fee	\$750	\$500	
			Remote services only, available to local
Jatheon Cloud Email Archiving, One Year Prepay -			government agencies anywhere the Texas DIR
up to 50 users - Per User Per Year	\$60/user/yr	\$55/user/yr	contract is valid
			Remote services only, available to local
Jatheon Cloud Email Archiving, One Year Prepay -			government agencies anywhere the Texas DIR
51 to 100 users - Per User Per Year	\$50/user/yr	\$47/user/mo	contract is valid
			Remote services only, available to local
Jatheon Cloud Email Archiving, One Year Prepay -			government agencies anywhere the Texas DIR
101+ users - Per User Per Year	\$40/user/yr	\$38/user/mo	contract is valid
			Remote services only, available to local
Jatheon Social Media Archiving, One Year Prepay -			government agencies anywhere the Texas DIR
up to 50 users - Per Account Per Year	\$432/account/yr	\$425/account/yr	contract is valid
			Remote services only, available to local
Jatheon Mobile Network Archiver One Year Prepay			government agencies anywhere the Texas DIR
<u>- up to 500 users - Per User Per Year</u>	\$108/user/yr	\$105/user/yr	contract is valid
			Remote services only, available to local
Jatheon Mobile Network Archiver One-Time Setup			government agencies anywhere the Texas DIR
Fee (up to 500 Users)	\$10,000	\$9,500	contract is valid
			Remote services only, available to local
Jatheon Cloud SMS Archiving, One Year Prepay -			government agencies anywhere the Texas DIR
up to 50 users - Per User Per Year	\$135/user/yr	\$125/user/yr	contract is valid
			Remote services only, available to local
Jatheon Cloud SMS Archiving, One Year Prepay - 51			government agencies anywhere the Texas DIR
to 500 users - Per User Per Year	\$135/user/yr	\$119/user/yr	contract is valid
			Remote services only, available to local
Jatheon Cloud SMS Archiving One-Time Setup Fee			government agencies anywhere the Texas DIR
<u>Per User</u>	\$30/user	\$25/user	contract is valid

Service	List Price	Texas DIR Price	Notes
			Available as a remote or on-site service (on-
Professional Services - Cabling (labor only, not			site is only available in North Texas), rate
including materials)	\$150/hr	\$125/hr	includes travel/drive time
			Available as a remote or on-site service (on-
Professional Services - Desktop Support (on-site 4			site is only available in North Texas), rate
hr minimum)	\$200/hr	\$150/hr	includes travel/drive time
			Available as a remote or on-site service (on-
Professional Services - Field Engineer (on-site 4 hr			site is only available in North Texas), rate
minimum)	\$250/hr	\$175/hr	includes travel/drive time
			Available as a remote or on-site service (on-
			site is only available in North Texas), rate
Professional Services - Network Engineer L2	\$300/hr	\$200/hr	includes travel/drive time
			Available as a remote or on-site service (on-
Professional Services - Network Engineer			site is only available in North Texas), rate
L3/Subject Matter Expert	\$325/hr	\$225/hr	includes travel/drive time