

| Service | List Price | Texas DIR Price | Notes |
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| SPOT Managed IT Services - up to 25 User, per user per month | \$275/user/mo | \$250/user/mo | Includes on-site support, only available to North Texas local government agencies |
| SPOT Managed IT Services - 26 to 50 User, per user per month | \$199/user/mo | \$179/user/mo | Includes on-site support, only available to North Texas local government agencies |
| SPOT Managed IT Services - 51 to 100 User, per user per month | \$169/user/mo | \$149/user/mo | Includes on-site support, only available to North Texas local government agencies |
| SPOT Managed IT Services - 101+ Users, per user per month | \$144/user/mo | \$129/user/mo | Includes on-site support, only available to North Texas local government agencies |
| SPOT Managed IT Services - Low Use User, per user per month | \$99/user/mo | \$89/user/mo | Includes on-site support, only available to North Texas local government agencies |
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| SPOT Remote Managed IT Services - up to 25 User, per user per month | \$225/user/mo | \$199/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Remote Managed IT Services - 26 to 50 User, per user per month | \$159/user/mo | \$139/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Remote Managed IT Services - 51 to 100 User, per user per month | \$129/user/mo | \$109/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Remote Managed IT Services - 101+ Users, per user per month | \$89/user/mo | \$79/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
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| SPOT Remote Help Desk Services - up to 25 User, per user per month | \$109/user/mo | \$99/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Remote Help Desk Services - 26 to 50 User, per user per month | \$99/user/mo | \$89/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |

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| SPOT Remote Help Desk Services - 51 to 100 User, per user per month | \$89/user/mo | \$79/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Remote Help Desk Services - 101+ Users, per user per month | \$79/user/mo | \$69/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
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| SPOT Managed IT Services Onboarding - up to 25 User - One-Time Fee | \$4,579 | \$3,579 | |
| SPOT Managed IT Services Onboarding - 26 to 50 User - One-Time Fee | \$7,449 | \$5,879 | |
| SPOT Managed IT Services Onboarding - 51 to 100 User - One-Time Fee | \$9,879 | \$7,879 | |
| SPOT Managed IT Services Onboarding - 101+ Users - One-Time Fee | \$14,579 | \$11,579 | |
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| Contract Help Desk Engineer - Level 2 - Higher level capabilities, can resolve more issues than a Level 1 entry level Help Desk engineer. Billed Per Hour. Hours exceeding 40 hours worked in a week and On-Call After-Hours hours will be billed at a higher rate. | \$150/hr | \$140/hr | Minimum 1 year term, assumes a full work week of 40 hours. |
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| SPOT Shield Managed Cybersecurity for Compliance/Local Government - Up to 25 users | \$59/user/mo | \$54/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 26 to 50 users | \$59/user/mo | \$46/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 51 to 100 users | \$59/user/mo | \$38/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |

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| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 101+ users | \$59/user/mo | \$29/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - Up to 25 users Setup Fee | \$13,500 | \$12,500 | |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 26 to 50 users Setup Fee | \$17,450 | \$16,450 | |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 51 to 100 users Setup Fee | \$23,500 | \$22,500 | |
| SPOT Shield Managed Cybersecurity for Compliance/Local Government - 101+ users Setup Fee | \$32,500 | \$30,500 | |
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| SPOT Shield Breach Protection Portal - Up to 20 Users - Monthly Subscription | \$59/mo | \$49/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Breach Protection Portal - 21 - 50 Users | \$79/mo | \$69/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Breach Protection Portal - 51 - 100 Users - Monthly Subscription | \$99/mo | \$89/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Breach Protection Portal - 101 - 150 Users - Monthly Subscription | \$149/mo | \$129/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Breach Protection Portal - 151 - 250 Users - Monthly Subscription | \$199/mo | \$169/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |

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| SPOT Shield Breach Protection Portal - 251 - 500 Users - Monthly Subscription | \$249/mo | \$209/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Breach Protection Portal Onboarding - One-Time Fee | \$1,999 | \$1,500 | |
| SPOT Shield Network Monitoring - Windows Device Remote Monitoring & Management, Windows Patching for Servers/PCs, and up to 4 Hrs per month of Support - Up to 50 Users - Monthly Subscription | \$1,999 | \$1,499 | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Network Monitoring - Windows Device Remote Monitoring & Management, Windows Patching for Servers/PCs, and up to 4 Hrs per month of Support - 51 - 100 Users - Monthly Subscription | \$2,499 | \$1,899 | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Network Monitoring - Additional Windows Devices - Per Device Per Month | \$2/Device/Mo | \$1.5/Device/Mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Network Monitoring Onboarding - One-Time Fee | \$1,999 | \$1,500 | |
| SPOT Shield Network Monitoring Powered by Auvik - Up to 25 Network Devices, Per | \$499/mo | \$375/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Network Monitoring Powered by Auvik - Additional Network Devices - Per Device Per Month | \$15/device/mo | \$12.50/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Network Monitoring Powered by Auvik Onboarding - One-Time Fee | \$1,999 | \$1,500 | |

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| SPOT Shield Disk Encryption Powered by Sophos - up to 25 devices - Per Device Per Month | \$7/device/mo | \$6/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Disk Encryption Powered by Sophos - 26 to 50 devices - Per Device Per Month | \$7/device/mo | \$5/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Disk Encryption Powered by Sophos - 51 to 100 devices - Per Device Per Month | \$7/device/mo | \$4/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Shield Disk Encryption Powered by Sophos - 101+ devices - Per Device Per Month | \$7/device/mo | \$3/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Disk Encryption Onboarding Per Device - One-Time Fee | \$150/device | \$110/device | Bulk discounts available |
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| SPOT SaaS Discovery powered by Augmentt - Up to 25 devices - Per Device Per Month | \$6/device/mo | \$5/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT SaaS Discovery powered by Augmentt - 26 to 50 devices - Per Device Per Month | \$6/device/mo | \$4/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT SaaS Discovery powered by Augmentt - 51 to 100 devices - Per Device Per Month | \$6/device/mo | \$3/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT SaaS Discovery powered by Augmentt - 101+ devices - Per Device Per Month | \$6/device/mo | \$2/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT SaaS Discovery powered by Augmentt Onboarding - One-Time Fee | \$750 | \$500 | |
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| Sentinel One Control Endpoint Security - up to 25 devices - Per Device Per Month | \$8/device/mo | \$7.75/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |

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| Sentinel One Control Endpoint Security - 26 to 50 devices - Per Device Per Month | \$8/device/mo | \$7/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Sentinel One Control Endpoint Security - 51 to 100 devices - Per Device Per Month | \$8/device/mo | \$6/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Sentinel One Control Endpoint Security - 101+ devices - Per Device Per Month | \$8/device/mo | \$5/device/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Sentinel One Endpoint Security Onboarding - One-Time Fee | \$1,999 | \$1,500 | |
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| SPOT Protect Microsoft 365 Backup Powered by Datto - up to 25 users - Per User Per Month | \$7/user/mo | \$6/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Protect Microsoft 365 Backup Powered by Datto - 26 to 50 users - Per User Per Month | \$7/user/mo | \$5.25/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Protect Microsoft 365 Backup Powered by Datto - 51 to 100 users - Per User Per Month | \$7/user/mo | \$4.50/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Protect Microsoft 365 Backup Powered by Datto - 101+ users - Per User Per Month | \$7/user/mo | \$3.75/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| SPOT Protect Microsoft 365 Backup Onboarding - One-Time Fee | \$750 | \$500 | |
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| Jatheon Cloud Email Archiving, One Year Prepay - up to 50 users - Per User Per Year | \$60/user/yr | \$55/user/yr | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Jatheon Cloud Email Archiving, One Year Prepay - 51 to 100 users - Per User Per Year | \$50/user/yr | \$47/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |

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| Jatheon Cloud Email Archiving, One Year Prepay - 101+ users - Per User Per Year | \$40/user/yr | \$38/user/mo | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Jatheon Social Media Archiving, One Year Prepay - up to 50 users - Per Account Per Year | \$432/account/yr | \$425/account/yr | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Jatheon Mobile Network Archiver One Year Prepay - up to 500 users - Per User Per Year | \$108/user/yr | \$105/user/yr | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
| Jatheon Mobile Network Archiver One-Time Setup Fee (up to 500 Users) | \$10,000 | \$9,500 | Remote services only, available to local government agencies anywhere the Texas DIR contract is valid |
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| Professional Services - Cabling (labor only, not including materials) | \$150/hr | \$125/hr | Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time |
| Professional Services - Desktop Support (on-site 4 hr minimum) | \$200/hr | \$150/hr | Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time |
| Professional Services - Field Engineer (on-site 4 hr minimum) | \$250/hr | \$175/hr | Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time |
| Professional Services - Network Engineer L2 | \$300/hr | \$200/hr | Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time |
| Professional Services - Network Engineer L3/Subject Matter Expert | \$325/hr | \$225/hr | Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time |