THE **FULCRUM** GROUP One Technology Solution: Yours

Contracted IT services vs break/fix



Break/fix

When your IT provider fixes your broken tech... and that's it

Break/fix benefit-It's cheap

You only pay when you have a problem... but there's no ceiling to costs





Break/fix benefit -There's no commitment

This works both ways. Your IT provider won't think about you in between problems

Umm that's it...





Contracted partnership

Where your IT partner proactively monitors and prevents problems affecting your tech

Contract benefit: Predictable costs

No unexpected bills with a contracted partnership





Contract benefit: Data is safer

Your data will be encrypted, backed up and verified

Contract benefit: Higher level of service

Your IT partner is always there for you





Contract benefit: Technology just works

Proactive monitoring means problems are fixed before they affect you

Contract benefit: Better communication & collaboration

Your staff will find it easier to work together, wherever they are working





Contract benefit: Happier, more productive staff

Fewer problems = less complaining!