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THE FULCRUM GROUP Announced as 2019 Pinnacle Award Recipient

FORT WORTH, TX, March 2019 - Digium – A Sangoma Company, today announced its annual Pinnacle Partner award winners, recognizing The Fulcrum Group as an outstanding channel partner. Award winners were selected based on their annual sales from 2018, and commitment to excellent customer satisfaction.

The Pinnacle Partner awards are presented annually to Digium's leading partners who have excelled in developing and growing their relationship with Digium. These outstanding partners consistently put their customers first, while successfully growing revenues with the implementation and delivery of Digium's Switchvox Business Communications Solutions, Switchvox Cloud (hosted services), and Asterisk Custom Communications Solutions. Partners are certified to sell Switchvox Unified Communications (UC) on-premise and cloud services, SIP trunking, IP desktop phones, gateways, and telephony cards.

The Fulcrum Group is proud to receive the Pinnacle award from Digium for outstanding sales as a partner. The Fulcrum Group's focus on suppling their clients with what is considered to be the best value based VoIP UC solution in the market, has set them apart from their competition.

The Fulcrum Group's dedication to ensuring their clients have the best solution for their needs is just part of what garnered them the award. Says **David Johnson**, **VP of Fulcrum Group**, *"We are excited that we have been awarded the Digium Pinnacle Award for the 7th year. This validates our long-term partnership with Digium. Our clients love the Digium Switchvox Unified Communications solution. We look forward to our continued partnership with Digium, as they become part of the Sangoma family of companies."*

About The Fulcrum Group

The Fulcrum Group provides outsourced IT support for business networks, cloud-based and Voice over IP systems throughout North Texas. The Fulcrum Group makes technology easier by focusing on the end user's point of view and evolving clients to standards-based network designs. Our SPOT Managed IT Services program adds IT strategy, vendor management and our support platform to basic Help Desk support. Learn more about all the solutions we provide at http://www.fulcrum.pro or call us at 817.337.0300. Also, check out our new product agnostic website and blog at http://spotdfw.com/ which is geared to help explain technology to business owners and non-techies.

About Digium

Digium is a subsidiary of Sangoma Technologies, who together is the largest supplier of open source communications solutions. Digium remains the sponsor and maintainer of the Asterisk project, with its open source code available for free. The developer community that uses and continually enhances Asterisk now includes some of the brightest minds from 170 countries, with close to two million servers running Asterisk. Digium has continued to build and offer ancillary products and services to extend the power of Asterisk, including telephony cards, IP phones, and SIP trunking services.