

#### networking



We design and support business networks by project or SPOT Managed.

#### security



Let us enhance your security posture with policies, auditing or tools.

#### voip



Empower your phones with lower costs and more functionality.

#### storage



Explore the benefits of centralized storage and make life easier.

#### dr/bc



We can keep critical systems, servers, and WAN links more available.

#### services



Get advanced benefits from hosted services.

# Top 5 Cybersecurity Concerns for City Managers

## Fulcrum Virtual Lunch & Learn



Presented by  
**Fulcrum Group**  
**June 22<sup>nd</sup>, 2022**

## Agenda

- > Who is Fulcrum Group?
- > What's at Risk?
- > Top 5 Cybersecurity Concerns for City Managers
- > Cybersecurity Best Practices
  - “Left of Boom”
  - “Right of Boom”
- > Public Safety CJIS Best Practices
- > Q&A



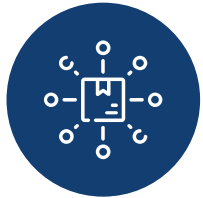
# Who is Fulcrum Group?

▶ Started in 2002, Steve Meek & David Johnson - owners

▶ SPOT Managed IT Services – started in 2008



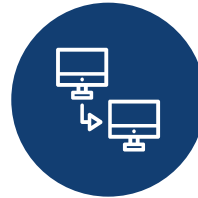
## Primary Offerings



IT Outsourcing  
Managed Services



Cloud  
Solutions



VOIP  
Communications



IT Infrastructure  
Projects



Managed  
Cybersecurity Services



## What's at Risk?

- > Data & Applications
  - Public Safety, Courts, Utilities
- > Reputation & Public Confidence
- > Critical Infrastructure - Utilities
- > Downtime
- > Loss of Revenue
- > Cost of Recovery

NATIONAL SECURITY

### What We Know About The Ransomware Attack On A Critical U.S. Pipeline

May 10, 2021 - 9:30 AM ET

SCOTT NEUMAN



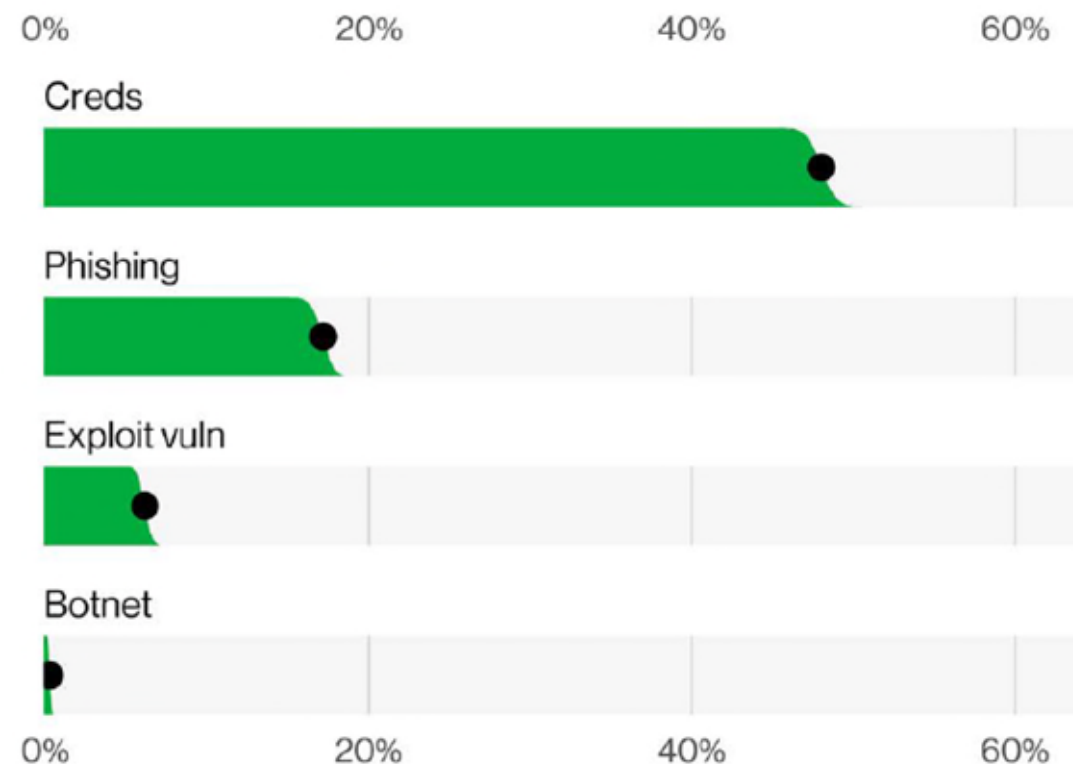


## Top 5 Cybersecurity Concerns #1

### > Four Key Paths leading to your data

- Credentials - stolen credentials and a lack of Multi-Factor Authentication
- Phishing - the level and types of phishing attacks continue to get more sophisticated
- Exploit Vulnerabilities - Unpatched and Zero Day threats are being actively exploited
- Botnets – Cybercriminals use botnets to perform mass attacks

**Pro Tip** – MFA can protect against stolen credentials



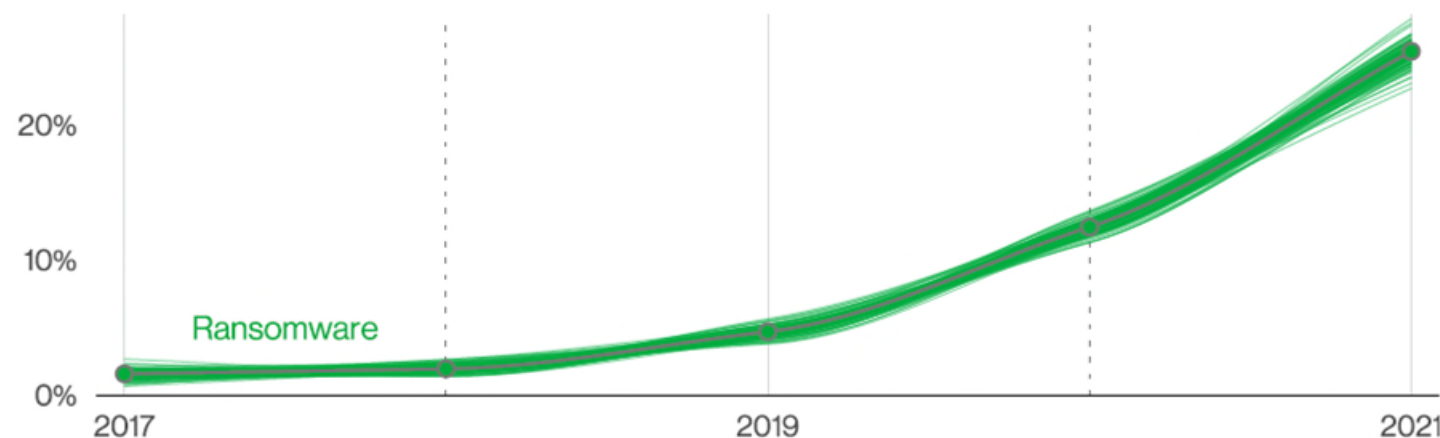
Source: 2022 Verizon DBIR

## Top 5 Cybersecurity Concerns #2

### > Ransomware

- 13% increase, now 25% of all breaches
- Ransomware = model of monetizing access to your data
- Key Supply Chain Breaches is a force multiplier
- Multiple Extortion increases ransom amounts
- Nation State attackers might skip the breach and keep the access

**Pro Tip** – Many next generation Endpoint Protection solutions such as EDR include ransomware rollback protection.



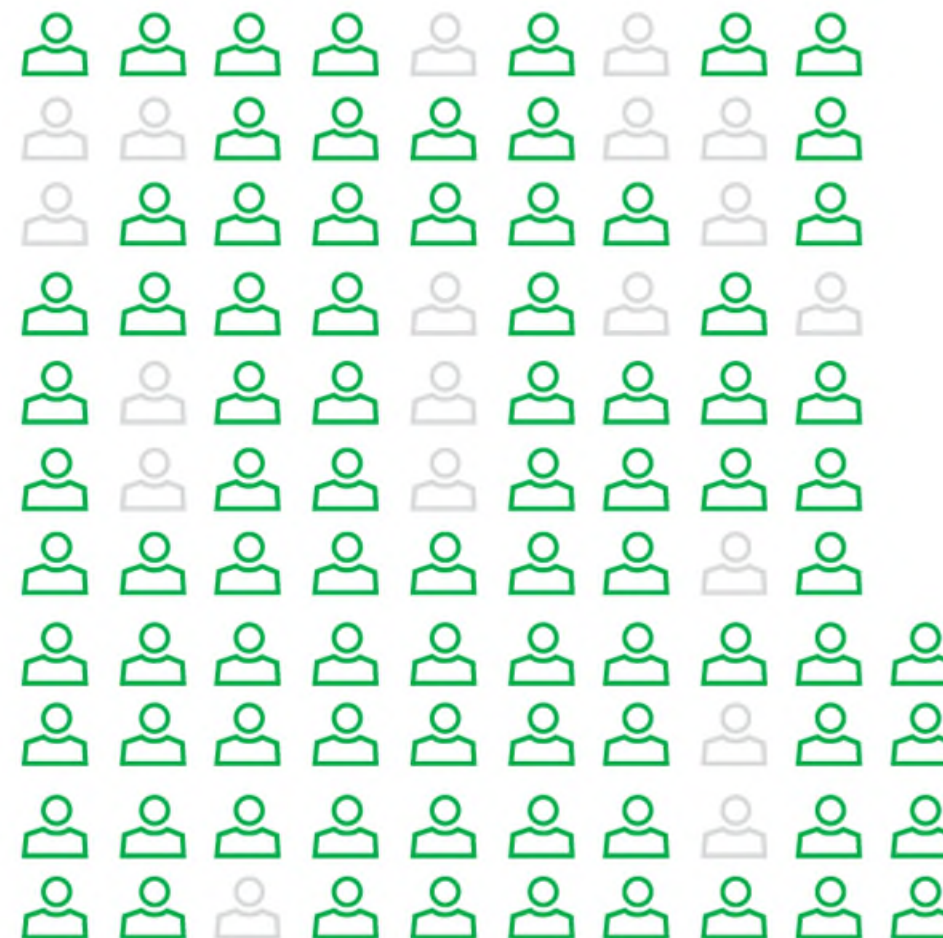
Source: 2022 Verizon DBIR

## Top 5 Cybersecurity Concerns #3

### > The Human Element

- 82% of breaches involve the human element
- 59% of social engineering breaches compromised credentials
- Financial motive is 8x more common than espionage motive in social engineering
- Misconfiguration
- Privilege Misuse

**Pro Tip** – Make sure any end user security awareness training is compliant with Texas laws



Source: 2022 Verizon DBIR

## Top 5 Cybersecurity Concerns #4

### > Missing the Basics

- City Leaders not embracing cybersecurity
- Internal IT Teams & MSPs aren't cybersecurity experts
- Training Users to Avoid Phishing and Social Engineering Attacks
- Baseline Risk Assessment – understanding your risks
- Missing or unused IT policies and Incident Response Plans
- Lack of Automated IT inventory
- Not requiring MFA for all users/apps



**Pro Tip** – TML Cyber Insurance includes incident response services



## Top 5 Cybersecurity Concerns #5

### > Lack of Protection for Microsoft Office 365

- Not requiring MFA
- No regular review of your Microsoft 365 tenant for cybersecurity best practices
- Incorrect licensing, missing cybersecurity features such as Conditional Access
- No monitoring for forwarding rules, new admins, email spoofing, or logins from out of the country

**Pro Tip** – Fulcrum Group's SPOT Shield Microsoft 365 Cybersecurity service can provide you with tools to help you stay on top of your Microsoft Office 365 environment.



## Top 5 Cybersecurity Concerns #6

### > Bonus #1 Failing to Meet Compliance Requirements

- Not requiring MFA
- Not adhering to CJIS requirements
- Not implementing a Compliant Email Archiving System for Open Records Requests
- No Whole Disk Encryption for laptops and mobile devices
- No Mobile Device Management

**Pro Tip** – Compliant email archiving requires that a copy of all emails be stored in unalterable data storage, and an easy-to-use portal for searching emails.



## Top 5 Cybersecurity Concerns #7

### > Bonus #2 Not Protecting All of Your Data

- Lack of Annual Backup Assessments
  - ▣ Do you know your RTO/RPO requirements?
- Not backing up all systems
- Missing backups for Microsoft Office 365 Environment
- No offsite or cloud backups
- Lack of Disaster Recovery/Business Continuity Plan



**Pro Tip** – Microsoft 365 Cloud does not provide any kind of backup for their data.

## Cybersecurity Best Practices – Left of Boom

- > Left of Boom – military term “prevent the attack”
- > Start with a Baseline Risk Assessment
- > Build IT & Cybersecurity Policies based on a Framework, don’t forget Incident Response Plan
- > Cybersecurity Basics
  - Basic Cybersecurity Assessment, identify gaps
  - Windows Patching w/reporting
  - Centrally Managed Endpoint Protection
  - End User Security Awareness Training w/reporting
  - Next Gen Firewalls w/reporting
  - Disk Encryption for mobile devices w/reporting
  - Asset Tracking w/reporting
  - Multi-Factor Authentication for Windows, Email, & Cloud



**Pro Tip** – When it comes to cybersecurity basics, don’t forget central management and reporting.



## Cybersecurity Best Practices – Left of Boom

### > Advanced Cybersecurity

- Managed Detection & Response/SOC as a Service
- Vulnerability Management
- MFA Tokens
- Regular Penetration/Vulnerability Assessments
- Microsoft 365 E3 subscriptions
- Microsoft 365 Cybersecurity Monitoring
- Microsoft 365 Cloud Backups
- Ransomware Protection



**Pro Tip** – EDR solutions are commonly required by cyber insurance carriers in lieu of traditional antivirus.

## Cybersecurity Best Practices – Right of Boom

### > Boom – controls to detect and stop attacks in progress

- Firewalls, intrusion prevention, antivirus

### > Right of Boom – After the cyber incident

- Don't panic, Invoke your Incident Response Plan
- Isolate infected systems
- Hire Cybersecurity Response Experts to eradicate any malware/ransomware, and harden systems
- Recover your data and systems
- Notify employees, vendors, residents – media response plan
- Review your response – update your Incident Response Plan

**Pro Tip** – Make sure you understand what incident response services you receive from TML or your cyber insurance carrier **BEFORE** there is a cybersecurity incident.



## Public Safety CJIS Best Practices

- > Implement CJIS Security Policy Standards
- > 3<sup>rd</sup> Party Remote Access – audit log, MFA
- > Access Control – Least Privileged Access
- > Password & Screen Lock Policies
- > Network Segmentation
- > Implement MFA w/Physical Tokens
- > All Staff Complete CJIS Security Awareness Training
- > 3<sup>rd</sup> Party Contractors – Background/Fingerprint Checks
- > FIPS Compliant Firewall
- > Whole Disk Encryption on Laptops/Mobile Devices
- > Incident Response Plan



# Fulcrum Special Offer – Microsoft 365 Cybersecurity Report

- Provides a baseline of your current Microsoft Office 365 Tenant Settings
- Gives you data that you can use to IMMEDIATELY improve you Microsoft 365 cybersecurity
- Limited Offer - \$649 (valued at \$2500)

## Office 365 Security Report

**Navigation:** DASHBOARD | ADMINS | USERS | LICENSES | MAILBOX ACCESS | MOBILE DEVICES | CONTACTS | RESOURCES | GROUPS | FORWARDING | TRANSPORT RULES | INBOX RULES | ACTION POINTS | GLOSSARY OF TERMS

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**Company Information**

Name	Technical Email	Telephone Number
Network Health Corporation	activations@FulcrumGroup.net	8177547600

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**Tenant wide options**

Unified Audit Log	Days until password expiry
Disabled	

**Authentication Methods**

Active Sync	POP	IMAP	MAPI	SMTP	OAuth2
Enabled	Enabled	Enabled	Enabled	Enabled	Enabled

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**MFA conditional access policies**

Information: No MFA conditional access policies were found.

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**Global Administrators**

Admin Role	Name	MFA Status	Is Licensed	Is Blocked	E-mail Address
Global Administrator	Daphne Berry	Disabled	no	no	d.berry@fulcrumgroup.com

Showing 1 to 1 of 1 entries

**Domains**

Domain Name	Verification Status	Default	DKIM enabled
NetworkHealthCorporation.onmicrosoft.com	Verified	Yes	Enabled
who.net	Verified	No	Disabled
teamcity.com	Verified	No	Disabled
upstate.com	Verified	No	Disabled
senioryoga.com	Verified	No	Disabled

Showing 1 to 5 of 5 entries



## Local Government Cybersecurity Resources

- > Fulcrum DIR Contract <https://www.fulcrum.pro/texasdir/>
- > TEEX Cyber Incident Analysis & Response <https://teex.org/class/awr169/>
- > Federal Virtual Cybersecurity Training <https://fedvte.usalearning.gov/>
- > Texas Cybersecurity Council <https://dir.texas.gov/information-security/texas-cybersecurity-council>
- > ISC DFW Events <https://isc2dfw.org/events/>
- > NCTCOG Public Safety Cyber Working Group <https://www.nctcog.org/ep/workinggroups/public-safety-cyber-1>
- > CISA Cybersecurity Resources <https://www.cisa.gov/uscert/resources/sltt>
- > CJIS Security Policy [https://www.fbi.gov/file-repository/cjis\\_security\\_policy\\_v5-9\\_20200601.pdf/view](https://www.fbi.gov/file-repository/cjis_security_policy_v5-9_20200601.pdf/view)

## Agenda

> Any questions?

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