

networking



We design and support business networks by project or SPOT Managed.

security



Let us enhance your security posture with policies, auditing or tools.

voip



Empower your phones with lower costs and more functionality.

storage



Explore the benefits of centralized storage and make life easier.

dr/bc



We can keep critical systems, servers, and WAN links more available.

services



Get advanced benefits from hosted services.

Top 5 Cybersecurity Concerns for City Managers

Fulcrum Virtual Lunch & Learn Recap



Presented by
Fulcrum Group
June 22nd, 2022

Event Basics

- > Target Audience – Local Government Agencies in Texas
 - City Managers
 - IT Managers
 - Attendance: 33
- > Presentation by Fulcrum – Top 5 Cybersecurity Concerns for City Managers
- > Cybersecurity Panel Discussion moderated by Steve Meek
- > Watch on our Youtube Channel
 - <https://youtu.be/hwioMtWbdPI>



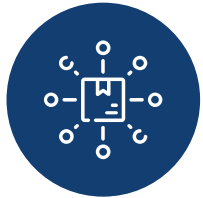
Who is Fulcrum Group?

▶ Started in 2002, Steve Meek & David Johnson - owners

▶ SPOT Managed IT Services – started in 2008



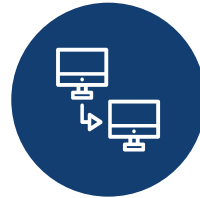
Primary Offerings



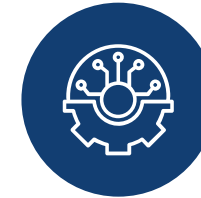
IT Outsourcing
Managed Services



Cloud
Solutions



VOIP
Communications



IT Infrastructure
Projects



Managed
Cybersecurity Services



What's at Risk?

- > Data & Applications
 - Public Safety, Courts, Utilities
- > Reputation & Public Confidence
- > Critical Infrastructure - Utilities
- > Downtime
- > Loss of Revenue
- > Cost of Recovery

NATIONAL SECURITY

What We Know About The Ransomware Attack On A Critical U.S. Pipeline

May 10, 2021 - 9:30 AM ET

SCOTT NEUMAN



Top 5 (7) Cybersecurity Concerns

- > 4 Key Paths Leading to Your Data
 - Credentials, Phishing, Exploit Vulnerabilities, Botnets
- > Ransomware – 13% increase, now 25% of all breaches
- > Human Element – 82% of breaches involve your people
- > Missing Cybersecurity Basics – lack of leadership, internal IT not experts, missing policies & MFA
- > Lack of Protection for Microsoft 365
- > Failing to Meeting Compliance (CJIS & other)
- > Not Protecting all of your Data with Backups



Cybersecurity Best Practices – Left of Boom

- > Left of Boom – military term “prevent the attack”
- > Start with a Baseline Risk Assessment
- > Build IT & Cybersecurity Policies based on a Framework, don't forget Incident Response Plan
- > Cybersecurity Basics
 - Basic Cybersecurity Assessment, identify gaps
 - Windows Patching w/reporting
 - Centrally Managed Endpoint Protection
 - End User Security Awareness Training w/reporting
 - Next Gen Firewalls w/reporting
 - Disk Encryption for mobile devices w/reporting
 - Asset Tracking w/reporting
 - Multi-Factor Authentication for Windows, Email, & Cloud



Pro Tip – When it comes to cybersecurity basics, don't forget central management and reporting.

Cybersecurity Best Practices – Left of Boom

> Advanced Cybersecurity

- Managed Detection & Response/SOC as a Service
- Vulnerability Management
- MFA Tokens
- Regular Penetration/Vulnerability Assessments
- Microsoft 365 E3 subscriptions
- Microsoft 365 Cybersecurity Monitoring
- Microsoft 365 Cloud Backups
- Ransomware Protection



Pro Tip – EDR solutions are commonly required by cyber insurance carriers in lieu of traditional antivirus.

Cybersecurity Best Practices – Right of Boom

> Boom – controls to detect and stop attacks in progress

- Firewalls, intrusion prevention, antivirus

> Right of Boom – After the cyber incident

- Don't panic, Invoke your Incident Response Plan
- Isolate infected systems
- Hire Cybersecurity Response Experts to eradicate any malware/ransomware, and harden systems
- Recover your data and systems
- Notify employees, vendors, residents – media response plan
- Review your response – update your Incident Response Plan

Pro Tip – Make sure you understand what incident response services you receive from TML or your cyber insurance carrier **BEFORE** there is a cybersecurity incident.



Public Safety CJIS Best Practices

- > Implement CJIS Security Policy Standards
- > 3rd Party Remote Access – audit log, MFA
- > Access Control – Least Privileged Access
- > Password & Screen Lock Policies
- > Network Segmentation
- > Implement MFA w/Physical Tokens
- > All Staff Complete CJIS Security Awareness Training
- > 3rd Party Contractors – Background/Fingerprint Checks
- > FIPS Compliant Firewall
- > Whole Disk Encryption on Laptops/Mobile Devices
- > Incident Response Plan



Fulcrum Special Offer – Microsoft 365 Cybersecurity Report

- Provides a baseline of your current Microsoft Office 365 Tenant Settings
- Gives you data that you can use to IMMEDIATELY improve you Microsoft 365 cybersecurity
- Limited Offer - \$649 (valued at \$2500)

Office 365 Security Report

Navigation: DASHBOARD | ADMINS | USERS | LICENSES | MAILBOX ACCESS | MOBILE DEVICES | CONTACTS | RESOURCES | GROUPS | FORWARDING | TRANSPORT RULES | INBOX RULES | ACTION POINTS | GLOSSARY OF TERMS

Company Information

Name	Technical Email	Telephone Number
Network Health Corporation	activations@FulcrumGroup.net	(177) 547-0000

Tenant wide options

Unified Audit Log	Days until password expiry
Disabled	

Authentication Methods

Active Sync	POP	IMAP	MAPI	SMTP	OAuth2
Enabled	Enabled	Enabled	Enabled	Enabled	Enabled

MFA conditional access policies

Information: No MFA conditional access policies were found.

Global Administrators

Admin Role	Name	MFA Status	Is Licensed	Is Blocked	E-mail Address
Global Administrator	Daphne Berry	Disabled	no	no	dberry@fulcrumgroup.net

Showing 1 to 1 of 1 entries

Domains

Domain Name	Verification Status	Default	DKIM enabled
NetworkHealthCorporation.onmicrosoft.com	Verified	Yes	Enabled
nhc.net	Verified	No	Disabled
teamcity.com	Verified	No	Disabled
upstate.com	Verified	No	Disabled
senioryoga.com	Verified	No	Disabled

Showing 1 to 5 of 5 entries

Agenda

> Any questions?

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