

Service	List Price	Texas DIR Price	Notes
SPOT Managed IT Services - up to 24 User, per user per month	\$250/user/mo	\$225/user/mo	Includes on-site support, only available to North Texas local government agencies
SPOT Managed IT Services - 25 to 50 User, per user per month	\$189/user/mo	\$169/user/mo	Includes on-site support, only available to North Texas local government agencies
SPOT Managed IT Services - 51 to 100 User, per user per month	\$159/user/mo	\$139/user/mo	Includes on-site support, only available to North Texas local government agencies
SPOT Managed IT Services - 101+ Users, per user per month	\$129/user/mo	\$119/user/mo	Includes on-site support, only available to North Texas local government agencies
SPOT Managed IT Services - Low Use User, per user per month	\$99/user/mo	\$79/user/mo	Includes on-site support, only available to North Texas local government agencies
SPOT Remote Managed IT Services - up to 24 User, per user per month	\$200/user/mo	\$175/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Managed IT Services - 25 to 50 User, per user per month	\$139/user/mo	\$119/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Managed IT Services - 51 to 100 User, per user per month	\$109/user/mo	\$99/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Managed IT Services - 101+ Users, per user per month	\$89/user/mo	\$79/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Help Desk Services - up to 24 User, per user per month	\$99/user/mo	\$89/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Help Desk Services - 25 to 50 User, per user per month	\$89/user/mo	\$79/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid

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SPOT Remote Help Desk Services - 51 to 100 User, per user per month	\$79/user/mo	\$69/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Remote Help Desk Services - 101+ Users, per user per month	\$69/user/mo	\$59/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Managed IT Services Onboarding - up to 24 User - One-Time Fee	\$3,579	\$4,579	
SPOT Managed IT Services Onboarding - 25 to 50 User - One-Time Fee	\$5,879	\$7,479	
SPOT Managed IT Services Onboarding - 51 to 100 User - One-Time Fee	\$7,879	\$9,879	
SPOT Managed IT Services Onboarding - 101+ Users - One-Time Fee	\$11,579	\$14,579	
SPOT Shield Managed IT Security Services Breach Protection Portal - Up to 20 Users - Monthly Subscription	\$59/mo	\$49/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed IT Security Services Breach Protection Portal - 21 - 50 Users - Monthly Subscription	\$79/mo	\$69/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed IT Security Services Breach Protection Portal - 51 - 100 Users - Monthly Subscription	\$99/mo	\$89/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed IT Security Services Breach Protection Portal - 101 - 150 Users - Monthly Subscription	\$149/mo	\$129/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed IT Security Services Breach Protection Portal - 151 - 250 Users - Monthly Subscription	\$199/mo	\$169/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid

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SPOT Shield Managed IT Security Services Breach Protection Portal - 251 - 500 Users - Monthly Subscription	\$249/mo	\$209/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed IT Security Services Breach Protection Portal Onboarding - One-Time Fee	\$1,999	\$1,500	
SPOT Platform - Windows Device Remote Monitoring & Management, Windows Patching for Servers/PCs, and up to 4 Hrs per month of Support - Up to 50 Users - Monthly Subscription	\$1,999	\$1,499	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Platform - Windows Device Remote Monitoring & Management, Windows Patching for Servers/PCs, and up to 4 Hrs per month of Support - 51 - 100 Users - Monthly Subscription	\$2,499	\$1,899	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Platform - Additional Windows Devices - Per Device Per Month	\$2/Device/Mo	\$1.5/Device/Mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Platform Onboarding - One-Time Fee	\$1,999	\$1,500	
SPOT Network Monitoring Powered by Auvik - Up to 25 Network Devices, Per	\$499/mo	\$375/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Network Monitoring Powered by Auvik - Additional Network Devices - Per Device Per Month	\$15/device/mo	\$12.50/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Network Monitoring Powered by Auvik Onboarding - One-Time Fee	\$1,999	\$1,500	

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SPOT Shield Managed AV w/Threat Hunting Powered by Huntress - up to 50 Devices, includes up to 4 hrs support per month	\$1050/mo	\$1000/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed AV w/Threat Hunting - Additional Windows Devices - Per Device Per Month	\$5/device/mo	\$4.50/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Shield Managed AV w/Threat Hunting Powered by Huntress Onboarding - One-Time Fee	\$1,999	\$1,500	
SPOT Disk Encryption Powered by Sophos - Per Device Per Month	\$4/device/mo	\$3/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Disk Encryption Onboarding Per Device - One-Time Fee	\$150/device	\$110/device	
SPOT SaaS Discovery powered by Augmentt Per Device Per Month	\$2/device/mo	\$1.50/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT SaaS Discovery powered by Augmentt Onboarding - One-Time Fee	\$750	\$500	
Sentinel One Control Endpoint Security Per Device Per Month (must have SPOT Platform)	\$8/device/mo	\$7.75/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
Sentinel One Complete Endpoint Security w/EDR Per Device Per Month (must have SPOT Platform)	\$12/device/mo	\$11.50/device/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
Sentinel One Endpoint Security Onboarding - One-Time Fee	\$1,999	\$1,500	

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SPOT Protect Microsoft 365 Backup Powered by Datto - Per User Per Month	\$5/user/mo	\$4/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
SPOT Protect Microsoft 365 Backup Onboarding - One-Time Fee	\$750	\$500	
MailProtector SecureStore Cloud-Based Compliant Email Archiving - per user per month	\$6/user/mo	\$5/user/mo	Remote services only, available to local government agencies anywhere the Texas DIR contract is valid
MailProtector SecureStore Onboarding - One-Time Fee	\$7,500	\$6,500	Amount can vary based on the amount of email to be ingested
Professional Services - Cabling (labor only, not including materials)	\$150/hr	\$125/hr	Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time
Professional Services - Desktop Support (on-site 4 hr minimum)	\$200/hr	\$150/hr	Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time
Professional Services - Field Engineer (on-site 4 hr minimum)	\$250/hr	\$175/hr	Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time
Professional Services - Network Engineer L2	\$300/hr	\$200/hr	Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time
Professional Services - Network Engineer L3/Subject Matter Expert	\$325/hr	\$225/hr	Available as a remote or on-site service (on-site is only available in North Texas), rate includes travel/drive time