



## The Fulcrum Group, Inc. Now a Professional Partner in the VMware Partner Network

**July 5, 2018 — The Fulcrum Group, Inc.** today announced that it has recertified as a **Professional Partner** in the **VMware Partner Network**. This achievement demonstrates The Fulcrum Group's continued efforts in becoming an expert in VMware virtualization and cloud solutions. Further, The Fulcrum Group has taken the necessary steps to ensure that both pre-sales and delivery technical engineers have met the level of expertise required to be a Professional partner.

*"I'm excited that our team continues to embrace VMware for our clients with more complex virtualization needs,"* said **Steve Meek, President**. *"Our larger clients are mixing things up with a more hybrid approach to technology and VMware helps them ease into the cloud while maintaining local control of the data and systems they want."*

As a Professional partner, VMware recognizes The Fulcrum Group as a go-to solution provider that can deliver comprehensive VMware solutions and services to customers on the journey to cloud computing. Professional partners are qualified partners in the VMware Partner Network and with this distinction, The Fulcrum Group has demonstrated a broad range of expertise and the ability to best serve their customers' needs in data center, cloud and end-user computing solutions.

The VMware Partner Network is a comprehensive program that provides a common infrastructure, extensive sales and services tools, margin opportunities and industry-recognized training for the entire VMware partner ecosystem, including solution providers, technology partners and original equipment manufacturers (OEMs). The VMware Partner Network is designed to help ensure a more consistent and successful user experience as well as help partners increase their business potential by increasing their skills in VMware solutions. The program helps partners maximize their investments in VMware virtualization to provide customers with the best end-to-end virtualization solutions available.

### About The Fulcrum Group

The Fulcrum Group provides outsourced IT support for business networks, cloud-based and Voice over IP systems throughout North Texas. The Fulcrum Group makes technology easier by focusing on the end user's point of view and evolving clients to standards-based network designs. Our SPOT Managed IT Services program shows off our full suite of support skills, complemented by our partnership with top tier manufacturers such as Cisco, Dell and Microsoft. Learn more about the solutions we provide at <https://www.fulcrum.pro> or call us at **817.337.0300**. For business owners still trying to decide whether outsourcing is right for them, visit our site at <https://www.spotdfw.com>.

###

VMware is a registered trademark of VMware, Inc. in the United States and other jurisdictions. The use of the term "partner" or "partnership" does not imply a legal partnership relationship between VMware and any other company.

Contacts:

David Johnson, EVP The Fulcrum Group, Inc.

[david@fulcrumgroup.net](mailto:david@fulcrumgroup.net)

817.337.0300