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A SPOT Cloud Drive Case Study: *Simplifying Remote Access for Workers*



This White Paper is brought to you by your friends at The Fulcrum Group, Inc.



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SPOT Cloud Drive Streamlines Processes for Dallas & Fort Worth Businesses.

The Client: Small, local non-profit

The Problem: When users were traveling, they experienced slow remote file access via VPN. In addition, VPN connectivity didn't always work. These issues caused much frustration among users.



The Fulcrum Group Solution:

During the SPOT Managed IT Services onboarding process, we discovered that the client was experiencing these issues when working remotely. Because a significant amount of time was spent working remotely, we were able to recommend SPOT Cloud Drive to ease that frustration.

Using SPOT Cloud Drive's **File Share Enablement** feature allowed us to quickly synchronize the critical file shares directly with the users' computers, giving them quick access to their needed files no matter where they were working.

SPOT Cloud's **Active Directory Sync** feature allows users to access their SPOT Cloud Drive with the same credentials they use to login to the network.

Each user was shown the basics of using SPOT Cloud Drive and how SPOT Cloud Drive simplifies the process of *getting work done*.



The SPOT Cloud Portal provided temporary access to all files until the SPOT Cloud Agent completed its sync from the Cloud.

Once complete, and after having followed up with the clients' users, we discovered that remote users enjoyed a flawless experience, easily completing work without the hassle and slowness of having to connect through VPN, saving time and frustration with various VPN issues. The goals of time and effort-saving success had been achieved!



How SPOT CLOUD DRIVE Can Help Your Organization:

- **Unmatched Security**

SPOT Cloud Drive offers military grade, 448-Bit Blowfish, encryption. Data is encrypted both in transit and at rest in the cloud, with SSL to ensure secure data transfers. SPOT Cloud Drive allows for two factor authentication for extra security measures.

- **Share Your Files Without Requiring VPN**

Accessing network shares and files via VPN can be cumbersome and slow. And your users are likely to need access to files at times when there isn't available technical support to help them troubleshoot VPN issues. Not to mention slow speeds when accessing files over VPN. SPOT Cloud Drive synchronizes your files right to your local PC or laptop, so you have fast, real-time access to your files.

- **Secure File Sharing**

SPOT Cloud Drive is integrated with Microsoft Active Directory, so you set and revoke permissions as needed. Share files and folders with anyone, not just other SPOT Cloud Drive users, with one click of the mouse. When sharing files with outside parties, you can add expiration dates, track downloads, and include messages. This feature is a great replacement for large email attachments and FTP.

- **Anywhere/Anytime/Any Device File Access**

Keep all of your data, whether it is presentations, spreadsheets, pictures, or other important files with you wherever you go. Freedom to work from smart phones, tablets, desktops, the web and laptops. Anytime a file is updated, be assured, it will be updated across all of your devices for universal file access.

- **Data Control**

SPOT Cloud Drive provides your company's IT department with the ability to control data leakage, have full visibility and control over your company's data, and at the same time, ensures your company's data is protected and doesn't fall into the wrong hands.

- **Access Revisions and Deleted Files**

SPOT Cloud Drive keeps deleted and changed files. Easily download or restore deleted files or previous versions from as far back as you need. Revisions are a great way to go back in time.

- **Track Activity**

SPOT Cloud Drive's Activity Log tracks when users add, delete, or change files. Know when colleagues have made changes to files in your shared folders, and restore previous versions or deleted files when need.

- **Remote Wipes**

Protect your sensitive data! With SPOT Cloud Drive, you can remotely wipe users' endpoints with two clicks of the mouse. SPOT Cloud Drive also allows wiping individual devices that are lost or stolen.



- **Offsite Backup for Remote Users**

Your administrator can enable FREE off-site backup for selected users. When this feature is enabled, users can select files and folders to backup, and easily setup an automated schedule.

- **Cloud-Enable Your File Server**

SPOT Cloud Drive allows remote access to your file server when working outside the office. Anchor maintains a bi-direction sync with your local file server and the cloud, so changes made on the server will be synced to the cloud and vice versa. This can replace the need for unreliable and complex VPN and FTP.

- **No-Worry Support**

When using SPOT Cloud Drive, you don't have to worry about dealing with 3rd party vendors. Your trusted IT department will be managing all of your accounts from one central dashboard.

If you would like to find out how your organization can streamline business processes and work smarter with **SPOT Cloud Drive**, we'd be happy to assist you.

Contact your Fulcrum Group Account Manager, or email us today, at info@fulcrumgroup.net.

